

Sherry E. Bauer

1315 Peninsula Dr., Suite 2, Erie, PA 16505
814.460.2000 | sbauer@sherrybauerrealestate.com | [LinkedIn](#)

SUMMARY OF QUALIFICATIONS

Results-driven Broker with over 20 years of real-estate sales and consulting experience. Demonstrated success in business development, bottom line orientation, and negotiations. Adept at building client relationships and industry partnerships. Owner of Sherry Bauer Real Estate (SBRE) and member of multiple Realtor Associations with a proven track record of achieving advantageous deals for clients.

EDUCATION

BS | Business Management
Houghton College
2001

AS | Business Administration
Jamestown Community College
1997

AREAS OF EXPERTISE

Industry Knowledge | Negotiation | Valuations | Market
Research | Client Consultation | Site Selection |
Professional Networking | Financial Analysis | Leadership

AFFILIATIONS

National Association of Realtors | Pennsylvania Associate of Realtors | New York Association of Realtors | New York State Commercial Association of Realtors | Greater Erie Board of Realtors | Erie Ambassador Program | Erie Chamber & Growth Partnership | Enterprise Loan Fund | Housing and Neighborhood Development Services

BROKERAGE EXPERIENCE

Owner & Broker

SBRE | Erie, PA | 2013 – Present

Associate Broker/Branch Manager

CBRE | Erie, PA | 2009 – 2013

Associate Broker & Regional Manager

Prudential Real Estate | Erie, PA | 2006 – 2009

Realtor

Century 21 Commercial | Lakewood, NY | 2005 – 2006

- Licensed real estate broker in Pennsylvania and New York.
 - Provide full brokerage and asset management services, sales and leasing of industrial, retail, office, multi-family, and vacant land as well as property management.
 - Skill set includes extensive site selection/development, new business attraction and business retention.
 - Assist clients with strategic real estate decisions, industry/market research, and business valuations.
 - **Key Achievement:** Closed more than \$500 million in single sales, lease, and business sales transactions.
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OTHER PROFESSIONAL EXPERIENCE

President

Key Business Solutions, Inc | Erie, PA | 2003 – Present

- Provide consulting, project management, feasibility assessment and business development services.
- Consult with clients on comprehensive site planning and infrastructure; project design/budgets, required permitting, zoning and occupancy approvals.
- Work with buyers to secure traditional and non-traditional funding sources.

Deputy Director

County of Chautauqua Industrial & Economic Development Agency | Jamestown, NY | 1999 – 2003

- Provided direct support to the County Executive; managed financial operations, capital investments and revolving loan programs for \$18 million economic development agency.
- Responsible for new business development, business retention, venture capital and collaborative services.
- Managed all industrial special projects, including the expansion of the North County Waste & Water Treatment Plant.
- Negotiated new business development and capital investment that totaled more than \$38 million.

Business Manager

First Presbyterian Church | Jamestown, NY | 1998 – 1999

- Led financial operations and \$2 million investment portfolio.
- Developed and implemented operating policies, procedures, protocol & business strategies for maximum return on investments and enhanced operations.
- Managed team of twelve staff members and volunteers.
- Implemented initiatives to maximize profit while minimizing risk in a non-profit company.

Executive Director

Chautauqua Regional Youth Ballet | Chautauqua, NY | 1995 – 1998

- Directed all financial operations, investments, endowments, and capital fund drives.
- Negotiated contracts with renowned guest artists and managed high-end theatrical productions.
- Secured collaborative partnership with renowned Chautauqua Institution Dance Company.

General Manager & Owner

Molly World Amusement Park | Lakewood, NY | 1993 – 1995

East Coast Sales Manager

Bush Industries | Jamestown, NY | 1990 – 1993

General Manager & Owner

The Body Slender Fitness | Jamestown, NY | 1987 - 1990
